


Half Yearly Progress Report

APRIL-SEPTEMBER

A look into NATHEALTH's
Activities & Wins

- ▷ Sustainable long-term growth in healthcare
- ▷ Regulatory streamlining
- ▷ Digital health adoption
- ▷ Proactive risk mitigation
- ▷ Resilient supply chain
- ▷ Digital Healthcare Finance
- ▷ Promote Exports

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20
25

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NATHEALTH Strategic Themes & Initiatives 2025-26

GOALS

Themes	Top Priorities/ Sub Themes
Seamless Governance	Simplifying Compliance Bottlenecks in Private Healthcare Sector - Recommendations through Niti Aayog to PMO/States/Deregulation Commission
	SaaS platform to help attract smaller healthcare operators to streamline compliances including employee verifications.
	Refining Regulatory Architecture and implementation of Clinical Establishment Act (Diagnostics), Digital Health regulations & Medtech 2.0 Act
	Building Heights, Ultrasound Advocacy, and more.
Optimizing Finance (Health Insurance & PPP Financing)	Health Insurance Dialogue: Facilitate structured engagement between payers and providers to improve quality, cashless access, coverage, and patient outcomes.
	Public-Private Partnership Financing: Advocate for expanded financing mechanisms including medical education loans under CGFEL.
	Government Sponsorship Sustainability: Push for CGHS/PMJAY rate revisions/GST and rationalization of payment mechanisms under public health schemes.
	MedTech priorities - NATHEALTH core positions
Scaling Healthcare Delivery (Exports, Quality & Overcoming Supply Side Talent shortage)	Medical Value Travel (MVT) Full Stack
	Campaign on Safe and Quality Healthcare- Patient safety (Diagnostics & Hospitals)
NATHEALTH Foundation	Digital Health Adoption and ABDM among consumers and assessed the adoption of digitalization among providers. Forge partnership with smaller providers/clinical associations. Partner with NHA to steer the digital health agenda forward

NATHEALTH Strategic Themes & Initiatives 2025-26

ACHIEVEMENTS

Themes	Top Priorities/ Sub Themes	Achievements
Seamless Governance	Simplifying Compliance Bottlenecks in Private Healthcare Sector	<ol style="list-style-type: none"> 1) NATHEALTH-EY Compliance Study submitted to NITI Aayog and all the relevant line ministries including MoH, DoP, Finance Ministry and other key stakeholders. 2) NITI Aayog has taken note of the recommendations and pathways will be charted to work closely with NITI Aayog. 3) Compliance streamlining analysis released; State Government models are also being planned parallelly.
	SaaS platform to help attract smaller healthcare operators	NATHEALTH and NITI Aayog has agreed on the platform structure and the same will be demonstrated to NATHEALTH stakeholders in the upcoming GC meeting.
	Refining Regulatory Architecture and implementation of Clinical Establishment Act (Diagnostics), Digital Health regulations & Medtech 2.0 Act	NATHEALTH has been recommended for inclusion in the National Clinical Establishments Committee (NCEC). A formal gazette is awaited.
	GST Advocacy	<ol style="list-style-type: none"> 1) The Finance Ministry has acknowledged NATHEALTH's recommendations (including NATHEALTH-EY Whitepaper). 2) The Government has announced certain slab reductions basis the recommendations. 3)NATHEALTH welcomes the reductions, which will unlock embedded credit in the healthcare value chain.
Optimizing Finance (Health Insurance & PPP Financing)	Health Insurance Dialogue	<ol style="list-style-type: none"> 1) First composite dialogue between NATHEALTH and GIC completed on 8th July, 2025. 2) A follow-up CEO and CFO task force is created within NATHEALTH. 3) NATHEALTH is working on a position paper, which is looking at aligning health finance with the delivery architecture. 4) A communications campaign that fosters patient trust is also underway.
	Government Sponsorship Sustainability: Push for CGHS/PMJAY rate revisions/GST and rationalization of payment mechanisms under public health schemes.	<ol style="list-style-type: none"> 1) Advocacy by NATHEALTH has ensured that the CGHS rates remain a benchmark for Government-sponsored insurance schemes. 2) Government has, in principal, agreed to correct the historical rates in line with the CPI inflation and use CPI as a factor for adjusted rates. A revision is expected soon. 3) NATHEALTH is working to find solutions around CGHS payment delays and locate financial products offered by banks & financial institutions that can bring more predictability in payment receivables.
	MedTech priorities	<ol style="list-style-type: none"> 1) The Government has constituted an Empowered Group for 32 items to allow refurbished equipment import, which is consistent with NATHEALTH's advocacy efforts. 2) Modifications in the medical device marketing practices is also implemented in line with NATHEALTH's recommendations.

NATHEALTH Strategic Themes & Initiatives 2025-26

ACHIEVEMENTS

Themes	Top Priorities/ Sub Themes	Achievements
Scaling Healthcare Delivery (Exports, Quality & Overcoming Supply Side Talent shortage)	Medical Value Travel (MVT) Full Stack	<ol style="list-style-type: none"> 1) NATHEALTH has an active engagement with the Tourism Ministry, and Commerce Ministry to manage the Heal in India website. 2) Co-ordinations are ongoing with all relevant Federations to design a workshop around Heal in India Program. 3) SEPC, Tourism Ministry, and the Health Ministry to co-design and recommend an outline for a marketing campaign that will increase footfalls, and also work to reduce operational bottlenecks.
	Campaign on Safe and Quality Healthcare- Patient Safety (Diagnostics & Hospitals)	Patient Safety Communications Campaign Phase 2 is ready to rollout.
NATHEALTH Foundation	Digital Health Adoption and ABDM (Forge partnership with smaller providers, partner with NHA)	<ol style="list-style-type: none"> 1) Digital Health Masterclass series across 12 cities completed, touching 500+ providers. 2) Survey rolled out jointly with AHPI, PwC, MedLern and Koita Foundation on the DHMC trained providers across 16 cities, to articulate the current state of digital health adoption, and subsequently design Phase 2 of the intervention.
	Innovation: Health Nexus Accelerator	<ol style="list-style-type: none"> 1) Successful rollout of Health Nexus Program with 25 start-ups selected & supported. 2) Completed a workshop with Atal Innovation Center and IIT BHU in Varanasi. 3) NATHEALTH is looking at scaling up the program in coming years, and is actively identifying partners.

NATHEALTH Strategic Themes & Initiatives 2025-26

EMERGING PRIORITIES

1 Governance: Pathways for New-Age Diagnostics
Exploring regulatory frameworks for AI and emerging technologies in diagnostics.

2 MedTech-Pharma Sector Opportunities
Including reagent rental models and digital API integration for inventory and stock management.

3 Proposal for a Common Database for Making the Ecosystem Stronger & to Safeguard from Frauds and Non-compliance

To prevent employees (and potentially B2B customers, franchises) involved in fraud or non-payment from moving between companies and repeating offenses, a common database for blacklisted individuals/entities is proposed.

4 Health Insurance
Payment reforms to alleviate the delay in public & private insurance.

5 Patient Safety
Creating a patient-facing campaign around winning with patients.

6 Healthcare Infrastructure
Reducing the cost of capital for long-term infrastructure and capacity creation.

7 Capacity Building
Digital health adoption phase 2 and building capacity in the emerging healthcare landscape for accreditation and investment

8 NATHEALTH Community
One NATHEALTH Community: Creating healthcare multiverse.

From the President's Desk



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Together, we will build a healthcare system that is globally competitive, digitally empowered, patient-first, and resilient for generations to come.

Dear Readers,

India's healthcare sector is at a defining crossroads. On one side, rising patient needs, increasing treatment costs, and mounting pressures on infrastructure demand urgent solutions. On the other, rapid advances in science, technology, and policy reforms present us with unprecedented opportunities to reimagine healthcare for every Indian.

At NATHEALTH, our purpose is clear and powerful – to enable better healthcare for all. Together with our members, policymakers, industry leaders, and partners, we are shaping policies, driving collaboration, and delivering solutions that create lasting impact. Guided by our four strategic priorities – simplifying governance, improving healthcare financing, expanding access to quality care, and enabling social impact – we remain committed to transforming vision into action.

Our Key Wins & Progress in the Last Six Months

Making Regulations Simpler for Providers

Navigating healthcare compliance today involves 10–12 ministries and multiple authorities, creating complex, time-consuming processes. To address this, NATHEALTH collaborated with EY to release a landmark whitepaper, **“Streamlining Compliance in the Indian Healthcare Sector”**, submitted to NITI Aayog.

The study identified 85 compliance challenges, with 44 priority areas requiring urgent action. It recommends digital-first solutions such as a single-window online platform, clear timelines for approvals, and harmonised regulations across states. Segment-specific hurdles – from PNDT compliance and dual record-keeping in diagnostics to MedTech certifications and hospital infrastructure approvals – have also been highlighted in the report. By working closely with NITI Aayog and policymakers, we are moving towards a simpler, predictable regulatory framework that allows providers to focus on what truly matters: better patient outcomes.

Ensuring Fair and Transparent CGHS Rates

Revising Central Government Health Scheme (CGHS) rates has been a long-standing priority. Package rates were last updated in 2014, creating challenges for providers as costs of treatment, technology, and staffing have grown significantly. Through sustained advocacy, NATHEALTH ensured that CGHS rates are now recognised as the benchmark for all government-sponsored insurance schemes, ensuring consistency and fairness.

In a major step forward, the government has also agreed in principle to link future revisions to the Consumer Price Index (CPI), keeping pricing relevant and sustainable. We continue to engage stakeholders to address payment delays and create financial predictability for providers while safeguarding access to quality care for patients.

Driving GST Reforms for Affordable Care

Healthcare affordability is central to NATHEALTH's mission. By working closely with the Finance Ministry, our recommendations have resulted in reduced GST rates on diagnostic kits, reagents, and medical equipment, along with tax exemptions on select life-saving and rare-disease medicines. These reforms lower costs for providers and make diagnostics, treatments, and medicines more accessible to patients across India.

Making Healthcare Financing Easier

With out-of-pocket expenses still forming a large part of healthcare spending, NATHEALTH is preparing a Position Paper on Health Financing to promote inclusive and affordable insurance. We are collaborating with insurers to design innovative, patient-friendly coverage models and align financing systems with care delivery. A CEO-CFO task force has also been constituted to co-create sustainable frameworks with policymakers and industry leaders, reducing financial barriers and strengthening accessibility for patients.

Other Areas of Impact

- **Digital Transformation:** Through our **Digital Health Masterclass series** across **12 cities**, we've trained **500+ providers** to adopt the **Ayushman Bharat Digital Mission (ABDM)**, accelerating India's shift toward integrated digital healthcare.
- **MedTech Access:** Following NATHEALTH's recommendations, the government formed an Empowered Group to review a **32-item refurbished import framework**, improving affordability and access to cutting-edge technologies.
- **Medical Value Travel (MVT):** Starting **October 2025**, NATHEALTH will lead **capacity-building workshops** with MoHFW, SEPC, and the Commerce Ministry to strengthen India's position as a **global healthcare destination**.
- **Women's Health & Empowerment:** Under the **Swasth Naari Sashakt Pariwar** campaign, NATHEALTH is collaborating with MoHFW and members to integrate impactful programs and will participate in a **Cross-Region Conclave** in Delhi to advance women's health and empowerment.
- **Governance & Quality Standards:** NATHEALTH has been recommended for inclusion in the **National Clinical Establishments Committee** and is working with MoHFW, DGHS, and ICMR to integrate **reference labs into national frameworks**, ensuring stronger governance and patient safety.

The Road Ahead

Looking ahead, NATHEALTH's focus is on driving faster adoption of AI-powered diagnostics, genomics, and digital pathology by simplifying regulations; strengthening collaboration between MedTech and pharma to improve access and efficiency; building a unified data ecosystem to ensure transparency and smarter decision-making; and continuing to invest in training, workshops, and advocacy to enhance capabilities and position India as a leader in healthcare innovation.

Join Hands with NATHEALTH

Our journey is powered by collaboration, clarity, and courage. Together with government, industry, and civil society, we are building a patient-first, innovation-driven, and future-ready healthcare system.

I invite all members, stakeholders, and partners to actively engage with us as we work towards a healthier, stronger India. Together, we can make quality healthcare accessible, affordable, and equitable for all.

With determination and gratitude,

Ameera Shah

President – NATHEALTH (Healthcare Federation of India)

Promoter & Executive Chairperson – Metropolis Healthcare Limited

ADVOCACY ACTIONS

April-September 2025

KEY OUTCOMES

Meetings held with Key Government Offices:

- Ministry of Health & Family Welfare (MoHFW)
- Cabinet Secretary
- Ministry of Tourism
- SEPC
- Minister of State (MoS) for Health
- Government of Maharashtra
- Department of Pharmaceuticals (DoP)
- Director General of Health Services (DGHS)
- NITI Aayog
- DADG, Patient Safety Secretariat
- Bureau of Indian Standards (BIS)

Strategic Meeting Discussion Points:

- Healthcare Compliance
- Swasth Nari Sashakt Parivar (SNSP) Campaign
- Hospital Vertical Expansion
- Medical Value Tourism (MVT)
- Heal in India Program
- National Patient Safety Framework (NPSIF)
- Vertical Expansion of Hospital Buildings



Government Of
India



Swasth Nari Sashakt Parivar Abhiyaan

17th September to 2nd October 2025

#SwasthNariSashaktParivar



Hon'ble Prime

"Resolved to Serve,
Nation first the inspiration...75 years"

During this campaign, **thousands of health camps** will be organized **across the nation**

On the same day, the Hon'ble Prime Minister will also launch the **8th Rashtriya Poshan Maah**

◆ Services provided for women and children at the health camps:

- Screening of conditions such as high blood pressure (BP), diabetes, and cancer for women
- Tests for anemia, tuberculosis (TB), and Sickle cell diseases (SCD)
- Antenatal check-up for pregnant women (ANC check-up)
- Immunization facilities for children, etc.

◆ 8th Rashtriya Poshan Maah (17th September to 16th October 2025)

- To prevent obesity, emphasis on reducing the intake of sugar and edible oils
- Early Childhood Care and Education (ECCE) / Nutrition and Education
- Infant and Young Child Feeding (IYCF) practices
- Promoting men's participation in nutrition and childcare (Men-streaming)
- Promotion of local nutritious food resources
- Convergent action and digitalization
- Special registration drive for application under Pradhan Mantri Matru Vandana Yojana (PMMVY)

Women and Children may visit their nearest Ayushman Arogya Mandir, Community Health Centre, or Anganwadi Centre to avail these services



NATHEALTH is proud to stand with the Swasth Nari Sashakt Parivar Abhiyaan for healthier women, stronger families, empowered communities, and a truly Viksit Bharat

Hon. Prime Minister Shri Narendra Modi will launch the Swasth Nari Sashakt Parivar Abhiyaan on the 17th September, 2025. In a social media post, Hon. Union Health Minister Shri J P Nadda said the initiative aims to strengthen healthcare services for women and children across the country, ensuring better access, quality care, and awareness. He appealed to all private hospitals and healthcare stakeholders to come forward and be an integral part of this Jan Bhagidaari Abhgiyaan. A briefing meeting was conducted by the Union Health Secretary and DGHS on 6th September 2025 in Nirman Bhawan.

Based on this clarion call, NATHEALTH has taken the following action on behalf of the private health sector:

1) NATHEALTH President Ms. Ameera Shah has issued a **press statement** welcoming the initiative and expressing full support and solidarity of the healthcare industry. In addition, a sectorial advisory was issued to all NATHEALTH members and partner community to come forward in spirit of this Jan Bhagidaari Abhgiyaan.

2) NATHEALTH has called a conclave of all its members across India spanning all regions in a national summit on 12th September 2025 in New Delhi to popularise this program and galvanise action. NATHEALTH will brand this event along the guidelines of the umbrella program approved by the Ministry to raise awareness and also **invite senior officials from the Health Ministry** to speak before the collective audience of top private sector leadership.

3) NATHEALTH is developing an **IT portal**, which will showcase all the initiatives undertaken by the industry in one place. A survey has been sent out by NATHEALTH secretariat on 9th September 2025 to identify the said initiatives and this will be mapped in the portal design, which will be shared with the portal that NHA is building at an aggregate level. NATHEALTH will bring out a consolidated publication of all industry activities and outreach metric including impact in October 2025 to highlight the results achieved which will be shared with key stakeholders.

4) NATHEALTH is planning to launch a **health awareness campaign** on the Swasth Nari Sashakt Parivar initiative. This will focus on common women health issues and remedies that will be factually corroborated by NATHEALTH. The plan is to reach over 25 million women through NATHEALTH community outreach arms and also media – national and vernacular including digital and social media. All programs of NATHEALTH members will be highlighted and the work will be in alignment with the goals outlined by Hon. PM.

NATHEALTH will also collaborate with all coordinating ministries in **disseminating information** and lend its platform to all partners federations including MedTech, pharma, insurance, Not-for-profit, start-ups, and digital tech companies who serve the health of women across all corners of India through their foundations or partners.

Advocacy Initiatives

MoHFW meeting on Swasth Nari Sashakt Parivar (SNSP) Campaign



NATHEALTH was recently a part of an important meeting held by the Ministry of Health & Family Welfare (MoHFW) on the Swasth Nari Sashakt Parivar (SNSP) Campaign. The meeting was held along with various industry federations to brief them and seek their support on women's health. The campaign will run from September 17 (Hon'ble Prime Minister's birthday) to October 2 (Gandhi Jayanti).

NATHEALTH fully supports this important initiative and is convening a meeting with the senior leadership to plan and align on how the Federation can meaningfully contribute to the cause.

NATHEALTH meets MoHFW on Compliance Whitepaper

Following the submission of its whitepaper "Streamlining Compliance for Hospitals, the Diagnostic Sector, and MedTech" to the Ministry of Health & Family Welfare, NATHEALTH met Shri Ghulam Mustafa, Joint Secretary to discuss the findings and way forward. Released on 28th July 2025, the report highlights the need for a predictable, transparent, and technology-enabled compliance ecosystem for the healthcare sector.

The meeting proved to be an important step in driving constructive dialogue on regulatory reforms and strengthening healthcare delivery across the healthcare sector. dr harsh mahajan , dr upasana arora and sanjeev vashishta along with EY team

Meeting with Additional Cabinet Secretary to discuss Hospital Vertical Expansion

NATHEALTH had a constructive meeting with **Shri K.K. Pathak**, Additional Cabinet Secretary, to discuss NATHEALTH's recommendations regarding the vertical expansion of hospital buildings. The Cabinet Secretariat had reviewed the submission, after which, he invited NATHEALTH for a detailed discussion.

The healthcare sector was represented by Dr. Mradul Kaushik (Max Healthcare), Dr. V.P. Bhalla (Marengo Asia Hospitals), and Dr. Sunil Dagar (Yashoda Medicity), along with Mr. Sanjay Singh from ARCOP. Mr. Pathak engaged meaningfully with the inputs shared and indicated that this dialogue is expected to continue in subsequent meetings as the matter progresses.

Advocacy Initiatives

NATHEALTH & EY India release landmark whitepaper titled “Streamlining Compliance in the Indian Healthcare Sector”; submits the paper formally to NITI Aayog

Formally submitted to NITI Aayog, the whitepaper presents a practical, future-facing roadmap for regulatory reform, grounded in extensive engagement with healthcare stakeholders across the country.

The whitepaper makes a compelling case for a sector-wide overhaul of India’s fragmented and resource-intensive compliance landscape. It presents a positive, industry-backed vision that aligns with the Government’s priorities on Ease of Doing Business, digital transformation, and healthcare access focusing on how simplified, harmonised regulation can drive quality, innovation, and growth.



Key Findings and Solutions:

The whitepaper identifies 85 key compliance challenges across hospitals, diagnostic centres, and MedTech companies. Of these, 44 were flagged by industry as particularly onerous, either due to duplication, lack of clarity, or administrative inefficiency. A focused set of 12 high-impact bottlenecks have been prioritised for action.

Segment-Specific Challenges Highlighted in the Whitepaper:

- **Diagnostics:** Clinical Establishment registration, physical vs. digital signatures on reports, PNDT Act compliance, dual maintenance of physical and electronic records
- **MedTech:** BIS certifications, labelling norms, marketing codes, and licensing under Medical Device Rules
- **Hospitals:** Blood bank licensing, practitioner registration overlaps, building codes and Fire Officer’s NOCs

Advocacy Initiatives

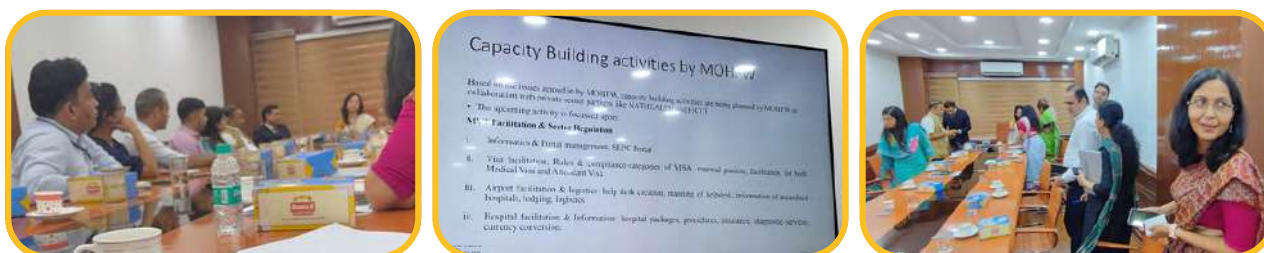
NATHEALTH engages with Health and Tourism Secretaries to Strengthen Medical Value Tourism (MVT)

NATHEALTH Senior Vice President Dr. Sangita Reddy and Secretary General Mr. Siddhartha Bhattacharya recently met with **Ms. Punya Salil Srivastava**, Secretary – Health, and Ms. V. Vidyavathi, IAS, Secretary – Tourism, to explore collaborative opportunities in the Medical Value Tourism (MVT) space. NATHEALTH proposed a unified, neutral MVT platform led by the private sector to ensure world-class service delivery, regulatory compliance, and efficient management of the Heal in India initiative. The proposed model includes integrated telesupport, analytics, marketing intelligence, customer experience management, and grievance redressal systems. It envisions a Public-Private Partnership (PPP) governance structure.

Meeting with Additional Secretary Ms. V. Hekali Zhimomi for Boosting MVT

NATHEALTH was a part of an important meeting held under the chairpersonship of Additional Secretary Ms. V. Hekali Zhimomi, along with Joint Secretary Madhkar Bhagat, with participation from all major industry federations, including NATHEALTH, FICCI, CII, and ASSOCHAM. The discussions focused on strengthening capacity building efforts to enhance India's position as a leading destination for Medical Value Travel (MVT).

The Additional Secretary entrusted NATHEALTH with the responsibility to co-ordinate with other industry federations to develop a joint plan for capacity building initiatives. As part of this, NATHEALTH will design a one-day capacity building session tailored to identified needs –such as training on ethics, integrity, and service excellence—to strengthen India's credibility and service standards in MVT.



Meeting with Shri Suman Billa, Additional Secretary, Ministry of Tourism, to advance Medical Value Travel

NATHEALTH Secretariat Team met with Shri Suman Billa, Additional Secretary, Ministry of Tourism, to discuss strengthening India's position in the Medical Value Travel (MVT) sector under the Heal in India initiative.

NATHEALTH shared ideas to support the Government's efforts in enhancing the integrated MVT portal – a one-stop platform to provide authentic information to international patients, connect them with accredited hospitals and wellness providers, and integrate modern medicine with traditional systems like Ayurveda, Yoga, and rejuvenation. The initiative aims to boost India's global healthcare footprint, attract higher forex inflows, create high-skilled jobs, and give a significant push to tourism.

NATHEALTH reiterated its commitment to collaborate with the Government and industry stakeholders to deliver a seamless, world-class patient experience and invite the world to 'Heal in India'.

Advocacy Initiatives

Meetings with Joint Secretary Shri Madhukar Bhagat on MVT Workshop & Heal in India Program

NATHEALTH team met Joint Secretary Shri Madhukar Bhagat to seek his inputs on the draft agenda for the proposed Capacity Building Workshop on Medical Value Travel. He approved the agenda and suggested that the first few workshops be organised at the earliest.

The workshop is being designed to engage leading hospitals, top MVT facilitators, insurance players, and AYUSH and alternative medicine stakeholders to build momentum in strengthening India's role in medical value travel.

In another meeting with Shri Bhagat, NATHEALTH has proposed that the Heal in India portal, developed by CDAC, be handed over to NATHEALTH for upgrade and operationalisation. Leveraging NATHEALTH's strong industry network and digital expertise, the federation aims to transform the portal into a robust, user-friendly platform that delivers comprehensive end-to-end services for MVT patients—from initial enquiry to post-treatment follow-up.

NATHEALTH recommended that promotional activities under the Heal in India brand by the Ministry of Tourism feature both the SEPC portal and the upgraded Heal in India site, operated and developed by NATHEALTH and its partners.

NATHEALTH-SEPC meeting on 'Heal In India' Capacity Building Workshop

Following the meeting with Additional Secretary Ms. Hekali Zhimomi, a follow-up meeting was held at the NATHEALTH office with SEPC to chart the way forward for the Medical Value Travel (MVT) workshop. Dr. Abhay Sinha, Director General, joined the discussions, which focused on preparing a joint agenda for capacity-building workshops in partnership with trade bodies, hospitals, and other stakeholders.

NATHEALTH has been requested to co-ordinate with private sector players to develop the modules and schedule, with proposed sessions to include topics such as ethics, regulations, and integrity. The integration of this value chain is expected to enhance referral systems and promote the sharing of best practices, with the first set of workshops to be finalized soon in consultation with MoHFW.

Meeting with MoS Health on Key Healthcare Priorities

NATHEALTH leadership team including Ameera Shah, President, NATHEALTH and Himanshu Baid, Vice President- NATHEALTH along with NATHEALTH Secretary General Siddhartha Bhattacharya, met Hon'ble MoS Health **Shri Prataprao Jadhav**.



The meeting discussed key proposals including Medical Value Travel (MVT), ease of doing

business in the MedTech sector, and the need for CGHS price revision. The Minister shared that the CGHS price revision process is underway and currently under active discussion. NATHEALTH also proposed the setting up of reference labs to ensure quality standards in diagnostics. The Minister's office informed about the government's accreditation initiative for lab quality, and welcomed NATHEALTH's support in strengthening this effort.

Advocacy Initiatives

Meeting with Hon. Minister of Public Health and Family Welfare, Government of Maharashtra

Ms. Ameera Shah, President, NATHEALTH met with **Shri Prakashrao Abitkar**, Hon. Minister of Public Health and Family Welfare, Government of Maharashtra to discuss key state priorities and the areas of convergence requiring industry partnership and collaboration.



NATHEALTH invited to participate as a Member to revise the National Patient Safety Framework (NPSIF)

NATHEALTH was invited to participate as a Member of the Committee constituted to revise the National Patient Safety Framework (NPSIF) 2018-25 under the chairpersonship of Prof. (Dr.) Atul Goel, DGHS.



First meeting of the MoHFW Task Force on Patient Safety held

The first meeting of the Government Task Force on Patient Safety, constituted by the Ministry of Health & Family Welfare (MoHFW) under the National Patient Safety Secretariat, was held recently. The meeting was chaired by **Dr. Sujata Chaudhary**, Additional DGHS.

The committee has been set up to plan and execute a year-long series of activities aligned with the World Patient Safety Day 2025 theme: "Safe Care for Every Newborn and Every Child."



The objective is to bring together relevant organisations to collaborate on initiatives spanning from July 2025 to August 2026, with a strong focus on neonatal and pediatric safety. NATHEALTH is a formal member of this Task Force, representing the healthcare industry.

The committee has following four objectives:

1. Engaging key stakeholders and rolling out a national campaign on patient safety
2. Capacity building of the healthcare workforce
3. Community engagement to raise awareness
4. Research and innovation focused on maternal, neonatal, and pediatric safety

Advocacy Initiatives

Meeting with OSD to Health Minister, Government of Maharashtra

NATHEALTH had a meeting with **Dr. Nitin Devmane**, OSD to Health Minister, Government of Maharashtra, on the subjects of Medical Value Travel (MVT) and diagnostic labs. Attendees from NATHEALTH included Dr. Avinash Phadke, President & Mentor, Agilus Diagnostic; Mr. Vivek Talaulikar, Director & COO, Max Healthcare; Dr. Parag Rindani, CEO & VP, Wockhardt Hospitals; Dr. Nilesh Shah, President, Metropolis Healthcare; and Mr. Siddhartha Bhattacharya, Secretary General, NATHEALTH.

Along with discussing the future of MVT in India, the meeting also proposed to setup up to six state-of-the-art reference laboratories across Maharashtra in a phased manner. Each lab will serve as a hub for quality testing and capacity building in its respective region.

Meeting with Secretary, Department of Pharmaceuticals (DoP) for advancing India's healthcare

NATHEALTH's leadership team, including President Ms. Ameera Shah and Vice President Mr. Himanshu Baid, along with members of the NATHEALTH Secretariat, had a meaningful engagement with the Secretary, Department of Pharmaceuticals (DoP).

The discussion reflected a shared commitment to advancing India's healthcare through meaningful collaboration. Key highlights from the meeting are as follows:

Fostering collaborative relationships with the United States, as the US is keen to retain its role in the final stages of the pharma value chain, while the rest of the value chain remains with India.

Discussion regarding the exemption of raw materials used in medical devices from the scope of the Quality Control Order.

Organizing focused workshops to provide clarity, detailed guidance, and address stakeholder queries related to the Uniform Code for Medical Device Marketing Practices (UCMPMD).

Meeting with DGHS to discuss Key Policy Issues

A high-level delegation from NATHEALTH, led by President Ms. Ameera Shah, met Dr. Atul Goyal, Director General of Health Services (DGHS), to deliberate on critical regulatory concerns. The delegation included Dr. Mradul Kaushik, Mr. DN Suresh, Ms. Shobha Ghosh Mishra, and Mr. Siddhartha Bhattacharya. Key issues discussed during the meeting included challenges related to PCPNDT and restrictions concerning building height norms for healthcare facilities.

Advocacy Initiatives

NATHEALTH Leadership Meeting with Dr. Vinod Paul, Member Health, NITI Aayog

The NATHEALTH leadership team, led by President Ms. Ameera Shah and Vice President Mr. Himanshu Baid, came together to deliberate on critical priorities shaping the healthcare future of India. The discussion covered a wide spectrum of strategic areas, including improving quality standards in diagnostics and strengthening the regulatory ecosystem for MedTech.

A key focus was on advancing digital health adoption among smaller healthcare providers, with an emphasis on enabling equitable access to digital tools and platforms. The team also explored opportunities to boost Medical Value Travel (MVT) and position India as a global healthcare destination.

The leadership also reviewed progress on the policy paper being developed by NATHEALTH in consultation with NITI Aayog, which aims to simplify compliance bottlenecks across the healthcare sector.

NATHEALTH meeting with key industry Leaders

Another delegation of NATHEALTH members met **Dr. VK Paul**, Member (Health), NITI Aayog to get his guidance on various industry issues.

Dr. Rajib Sen and **Dr. Sumanan Arora** from NITI Aayog; **Dr. Upasana Arora, MD**, Yashoda Medicity; **Dr. Shravan Subramaniam, MD**, BPL; **Mr. Manu Kapila** from Fortis Healthcare, and the NATHEALTH Secretariat team were present.



Meeting with DADG, Patient Safety Secretariat regarding the National Patient Safety Framework and MVT

NATHEALTH Secretary General, Mr. Siddhartha Bhattacharya, met **Dr. Avinash Santhlia**, Deputy Assistant Director General (DADG), Patient Safety Secretariat, at the DGHS office. Dr. Santhlia requested NATHEALTH's support in drafting the National Patient Safety Framework and suggested collaborating on issues such as Medical Value Travel (MVT), alongside other organizations currently working with the Secretariat.

Meeting with BIS Committee, to discuss recommendations on vertical expansion of hospital buildings

NATHEALTH team, along with Mr. DN Suresh, Senior Vice President, Infrastructure, Max Healthcare Institute, met with **Mr. Sandeep Goel**, a member of the Bureau of Indian Standards (BIS) Committee, to discuss NATHEALTH's recommendations on the vertical expansion of hospital buildings. Mr. Goel appreciated the inputs and advised NATHEALTH to submit detailed comments and proposed changes to the National Building Code (NBC) for consideration by the BIS Committee.

LEADERSHIP INITIATIVES

April-September 2025

KEY OUTCOMES

- Meetings held with Mr. C.K. Mishra on Action Plan for advancing the Medical Value Travel Agenda and Healthcare Infrastructure
- Meeting with Dr. Praveen Gupta, Chairman, Neuro & Spine, Marengo Asia Hospitals on Health Nexus Accelerator Program
- NATHEALTH leads engaging session on Digital Health at the Leadership Conclave organized by Koita Foundation
- Consultation meeting on DHMC Program with key stakeholders
- Task Force activated Patient Safety Communications Campaign Phase 2
- Collaborative meeting with Dr. Amit Patra, Director and Professor at Indian Institute of Technology IIT, (BHU), Varanasi
- Collaborative meeting with Dr. Rajeev P.V., Director & Professor-in-Charge, AIC-MFIE-IM-BHU, Atal Innovation Mission (AIM)
- Collaborative meeting with Professor Sanjay Kumar Rai and Dr. Neeraj Sharma, School of Biomedical Engineering IIT (BHU)

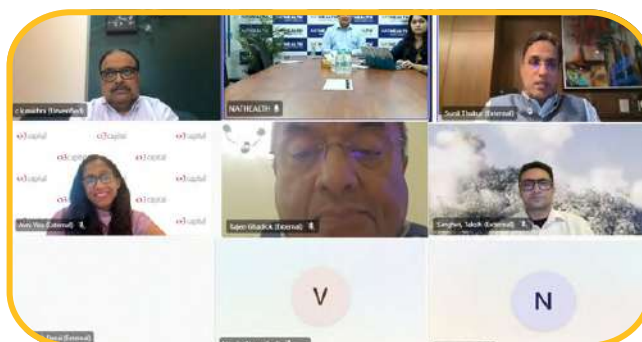
Leadership Initiatives

Meetings held with Mr. C.K. Mishra on Action Plan for advancing the Medical Value Travel Agenda and Healthcare Infrastructure

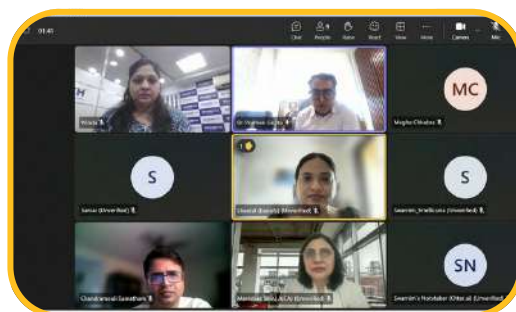
The meeting was held to chart out the future strategies to elevate MVT in India. The session was attended by Mr. C.K. Mishra, Advisor, NATHEALTH and Past Secretary, Ministry of Environment, Forest & Climate Change and the Ministry of Health & Family Welfare; along with Dr. Sangita Reddy, Senior Vice President, NATHEALTH and Joint Managing Director, Apollo Hospitals Group, Mr. Varun Khanna, Secretary, NATHEALTH and Group Managing Director, Quality Care India and the NATHEALTH Secretariat.

Yet another meeting was held on Healthcare infrastructure as a capital intensive activity. The meeting deliberated on long-term financing options for healthcare including provisions where healthcare can derive benefits under special infra sector status, ways to differentiate higher quality and accreditation through cost of financing, financing structure debt - equity and blended.

The meeting also decided to share the task force recommendations before the MOH, Niti Aayog and MOF for actions to ignite capacity expansion and innovative delivery models.



Meeting with Dr. Praveen Gupta, Chairman, Neuro & Spine, Marengo Asia Hospitals on Health Nexus Accelerator Program



AICA Health held an interactive meeting with Dr. Praveen Gupta, Chairman, Neuro & Spine, Marengo Asia Hospitals, Gurugram, on behalf of NATHEALTH's Health Nexus Accelerator Program. The meeting discussed the Pilot Testing Initiative for Hospital R&D. Dr. Gupta showed keen interest in being a part of the said pilot. Next steps include charting out the pathway ahead.

Leadership Initiatives

NATHEALTH leads engaging session on Digital Health at the Leadership Conclave organized by Koita Foundation

NATHEALTH led an engaging session at the HIS/EMR Leadership Conclave organised by Koita Foundation.

Mr. Siddhartha Bhattacharya, Secretary General, NATHEALTH shared the journey of NATHEALTH's Digital Health Master Class (DHMC) across 12 cities and presented insights on the Digital Health Adoption Index, showing how

adoption levels vary across providers.



Mr. Deepak Sharma from MedLern, one of NATHEALTH DHMC's implementation partners also participated and led the discussion with EMR vendors. The discussion reinforced the strong business case for digitalization, with ABDM as a key game-changer, and the need for greater awareness and usage-linked incentives, especially for smaller, unorganized players. NATHEALTH members also connected with EMR leaders, inviting them to share the questions they might like us to ask providers as NATHEALTH gears up for its upcoming digital health survey.

Consultation meeting on DHMC Program with key stakeholders

NATHEALTH held a consultation meeting with key stakeholders of the DHMC program, including Koita Foundation, the implementation partners, and smaller providers such as AHPI, KINS Health, and Hemraj Jain Hospital, along with the PwC team.

The discussion focused on the challenges in digital adoption and the development of a survey questionnaire for DHMC participants. Next steps include:

- PwC and Medlern to analyze the survey data.
- Circulation of the finalized survey to DHMC participants.
- Collection of responses within the agreed timeline.
- Usage of findings to shape targeted interventions for improved digital adoption.

Task Force activated Patient Safety Communications Campaign Phase 2

NATHEALTH has activated a Task Force of Industry Communications Experts, convened to guide and drive Phase 2 of the Patient Safety Communications Campaign. The group will drive strategic direction and leadership in executing this critical initiative.

The campaign aims to reduce imminent health risks by raising awareness about essential precautions individuals take to ensure patient safety. The objective is to empower patients and their families to make informed decisions in their healthcare journey.

Key Task Force members: Shalabh Dang – Care Hospitals, Rajalakshmi Azariah – Lupin, Manjira Sharma – Roche Diagnostics, Shipra Singh – Wipro GE, Prafull Akali – Medulla, Alagujeyasingh Balakrishnan – Metropolis, Sushmita Bandopadhyay – Apollo Hospitals, Sharmistha Ghosh – Avian We.

Leadership Initiatives

NATHEALTH meeting with Dr. Amit Patra, Director and Professor at Indian Institute of Technology IIT, (BHU), Varanasi

The meeting was held to discuss potential avenues for collaboration between IIT (BHU) and NATHEALTH.

Key discussion points included:

- Identifying collaborative opportunities in healthcare innovation, research, and capacity building.
- Leveraging the strengths of IIT (BHU) and NATHEALTH to foster innovation-driven partnerships.
- Engaging startups, students, and researchers through the AIC-BHU platform.



Meeting with Dr. Rajeev P.V., Director & Professor-in-Charge, AIC-MFIE-IM-BHU, Atal Innovation Mission (AIM)

The purpose of the meeting was to explore potential areas of collaboration between AIC BHU and NATHEALTH. Key discussion points included the themes and action items for the upcoming NATHEALTH-AIC BHU Health Innovation Conclave, scheduled held on July 31, 2025.

Additionally, the meeting covered the proposed Memorandum of Understanding (MoU) between the two organizations.



NATHEALTH Meeting with Professor Sanjay Kumar Rai and Dr. Neeraj Sharma, School of Biomedical Engineering IIT (BHU)

The meeting aimed to explore potential collaborations between the School of Biomedical Engineering, IIT BHU, and NATHEALTH, with a focus on advancing initiatives in Medical Technology.

The meeting discussed several key areas on which both the organizations can successfully collaborate in the near future.



EVENTS UPDATE

April-September 2025

KEY OUTCOMES

- NATHEALTH Pune Roundtable
- NATHEALTH Bengaluru Roundtable
- NATHEALTH & IIT-BHU organize Healthcare Innovation Conclave
- Western Leaders Networking Session
- Representation at the Rising Northeast Investors Summit 2025
- NATHEALTH invited to participate World Health Summit Regional Meeting 2025
- NATHEALTH's role as the Procurement Session Partner at India MedTech Expo 2025

Events Update

NATHEALTH Pune Roundtable held with Astounding Success

The Pune Roundtable, held at the Lavale campus of Symbiosis Institute of Health Sciences, Symbiosis International University, saw an engaging participation from more than 45 senior leaders from the Western region.

Key focus areas of the event included:

- Discussion on regional focus, challenges and opportunities in West India
- Steps to bridge the healthcare skill gap and understanding the role of academia in building employable talent
- NATHEALTH priorities and progress update
- Focussed discussions on subjects like Health Financing, Governance, Digital Health, Delivery



Thanking the Sponsors

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Events Update

NATHEALTH's Bengaluru Roundtable successfully held

NATHEALTH held an an engaging and action-packed roundtable on August 19, 2025 in Bengaluru, bringing together leaders from across the healthcare ecosystem to discuss the pivotal themes shaping the future of Indian healthcare. A special mention to NATHEALTH's Past President Dr. Shravan Subramanyam, and other important dignitaries like Mr. Tarun Pandey (EY), Mr. Deepak Sharma (Medlern), NATHEALTH Secretary General Mr. Siddhartha Bhattacharya, and all the esteemed members for their valuable insights and continued support.

NATHEALTH thanks its sponsors for making this event a success. NATHEALTH urges you to participate in future initiatives as the Federation continues to build a stronger, more collaborative healthcare ecosystem.



Thanking the Sponsors

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Events Update

NATHEALTH & IIT-BHU organize Healthcare Innovation Conclave

NATHEALTH, in collaboration with Indian Institute of Technology (Banaras Hindu University), Varanasi, AIC-Mahamana Foundation for Innovation & Entrepreneurship (AIC-MFIE-IM-BHU), and Institute of Management Studies (FMS BHU)-Banaras Hindu University (Official), successfully conducted the Health Innovation Conclave – a high-impact platform to explore the future of Indian healthcare through innovation, collaboration, and entrepreneurship.

The event brought together visionaries like **Prof. Amit Patra**, **Biswajit Ghosh**, **Gautam Khanna**, **Dr. Manoj Kumar Shah**, **Om Manchanda**, **Dr. Poulomi Bhattacharya**, **Dr. P V Rajeev**, **Dr. Raajiv Singhal**, **Dr. Ravi Gaur**, and **Siddhartha Bhattacharya** from across academia, industry, and startups to accelerate innovation and strengthen collaboration across India's healthcare ecosystem.

NATHEALTH is grateful to the eminent speakers for sharing their insights, experiences, and perspectives that inspired rich dialogue and opened up new avenues for health-tech transformation.

The event, held at Varanasi, had the below key highlights:

- Special addresses by industry experts
- Startup showcase featuring innovative healthcare solutions
- Discussion on the Health Nexus Accelerator Program to support healthcare startups



Events Update

Western Leaders Networking Session

NATHEALTH organized a networking meeting for its Western Region Leaders at The Leela Mumbai Sahar. The dinner session was graciously attended by NATHEALTH Governing Council Members. This meeting aimed to unite key stakeholders for discussing and deliberating on NATHEALTH's future priorities.



Representation at the Rising Northeast Investors Summit 2025

Recently, NATHEALTH Secretary General Mr. Siddhartha Bhattacharya moderated a panel discussion on 'Advancing Healthcare Delivery in Northeast', at Rising Northeast Investors Summit 2025, held at Bharat Mandapam, New Delhi.

The Summit, **inaugurated by the Hon'ble Prime Minister of India Shri Narendra Modi** was organised by the Ministry of DoNER, Government of India.



The panel discussion featured eminent personalities like Ms. Anupriya Patel, Hon'ble Minister of State (Health) and Hon'ble Minister of Health, Sikkim; Mr. Thavaseelan K, Commissioner and Secretary, Rural Development Department & CEO, Nagaland Health Protection Society (NHPS), Department of Health & Family Welfare, Government of Nagaland; Prof. Ashok Puranik, Executive Director, AIIMS Guwahati; Dr. Bibhuti Borthakur, Director of B. Boorah Cancer Institute (BBCI); and Dr. Srinivasa Rao Pulijala, CEO, Apollo MedSkills Limited.

Events Update

NATHEALTH invited to participate World Health Summit Regional Meeting 2025

NATHEALTH was invited to participate World Health Summit Regional Meeting 2025, for a session on 'Rethinking Health Financing: From Costs to Sustainable Investments'. The session explored key barriers preventing greater private sector participation in health financing, and its solutions.



NATHEALTH's role as the Procurement Session Partner at India MedTech Expo 2025

NATHEALTH has played an important role as the Procurement Session Partner at the India MedTech Expo 2025 held at New Delhi. This is the 2nd edition of the India MedTech Expo, organized by the Department of Pharmaceuticals, Government of India, under the aegis of Bharat Health, focused on promoting Medical Devices and related innovations.



IN-HOUSE PROGRESS

April-September 2025

KEY OUTCOMES

- Leadership Team meetings
- Governing Council meetings
- NATHEALTH's New Office Inauguration
- NATHEALTH Foundation Board meetings
- NATHEALTH Foundation Website Launch
- Meeting with Dr. Prathap C Reddy, Founder President of NATHEALTH
- Mr. Gautam Khanna joins the NATHEALTH Foundation Board
- Mr. Prashant Sharma joins the Governing Council
- MedTech Forum meetings
- Providers Forum meetings
- Treasurer meetings
- Diagnostic Forum meeting
- NATHEALTH Senior Care, Home Care, and Education Forum Meetings
- Discussion on Health Savings Accounts (HSAs)
- NATHEALTH Member Survey - Key Results
- Jyotsana Saluja, Marketing & Communications Specialist joins NATHEALTH Secretariat
- Shambhavi Yadav, Executive Assistant - Operations Executive NATHEALTH Secretariat

In-House Progress

NATHEALTH's AGM and GC meeting highlights

NATHEALTH held its Annual General meeting and the Governing Council meeting on the eve of the Annual Summit. The meetings were a kick-start to understand and strategize NATHEALTH's key agenda items and initiatives for the upcoming year.



NATHEALTH Governing Council Meeting

NATHEALTH held its first GC meeting at the Leela Hotel, Mumbai. The session saw active participation and engaging discussions, along with sharing of valuable insights by the members.

The meeting's key highlights include:

- Update on FY 2025-26 NATHEALTH Key Priorities & Roadmap Ahead
- NATHEALTH Foundation: Update on Key Initiatives
- Campaign Proposal on Patient Safety and Quality Care-Phase 2
- Treasurer Budget Presentation

The meeting also discussed important inputs from NATHEALTH Past Presidents, the Leadership Team, Governing Council Members and Special Invitees.



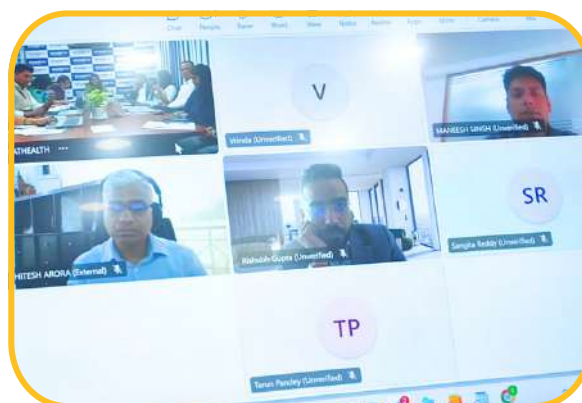
In-House Progress

NATHEALTH Leadership Team Meetings

The NATHEALTH leadership teams, led by President Ms. Ameera Shah and Vice President Mr. Himanshu Baid, came together to deliberate on critical priorities shaping the healthcare future of India. The discussions covered a wide spectrum of strategic areas, including improving quality standards in diagnostics and strengthening regulatory ecosystems for MedTech.

A key focus was on advancing digital health adoption among smaller healthcare providers, with an emphasis on enabling equitable access to digital tools and platforms. The teams also explored opportunities to boost Medical Value Travels (MVTs) and position India as a global healthcare destination.

The leadership teams reviewed progress on the policy papers being developed by NATHEALTH in consultation with NITI Aayog, aiming to simplify compliance bottlenecks across the healthcare sectors. Additionally, they discussed NATHEALTH priorities for the current year, insights from the Dipstick Member Surveys, updates from the Treasurers, and other pertinent areas of importance.



In-House Progress

NATHEALTH's New Office Inauguration

The Federation marked the start of an exciting chapter. The Secretariat team moved into its new office in Surya Kiran Building, New Delhi, on 3 April 2025. The vibes were unmatched as the leadership team and esteemed members of the NATHEALTH family joined in the celebrations on a day laced with laughter and cheer. A big thank you to everyone who celebrated this milestone with us. A special shoutout to Vice President, Mr. Himanshu Baid, for being with us on this occasion.



In-House Progress

NATHEALTH Foundation Board meeting held

NATHEALTH Foundation Board met recently to discuss the next steps regarding the key focus areas of the Foundation.

Discussion points included:

- Taking note of the appointment of Mr. Gautam Khanna as an additional Director.
- To change the registered office of the company.
- NATHEALTH Foundation website's update by the website team.
- Overview of the three existing programs and their current status by the Secretary General.

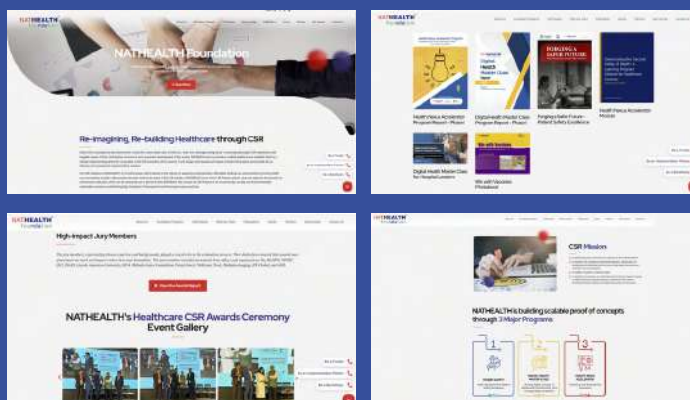


NATHEALTH Foundation Website Launch

NATHEALTH has launched an informative website showcasing the initiatives of the NATHEALTH Foundation.

The website is an ideal destination to review the Programs, their success rates, and also a chance to associate with the Foundation.

The website was formally launched recently, and one can visit the link to join the Programs or simply to know more about the Foundation: www.nathealthfoundation.com



Meeting with Dr. Prathap C Reddy, Founder President of NATHEALTH

- NATHEALTH Secretary General, Mr. Siddhartha Bhattacharya had the pleasure to meet with Dr. Prathap C Reddy, Founder President of NATHEALTH and Founder-Chairman of the Apollo Hospitals Group.
- The meeting with Dr. Reddy is a regular initiative that the Federation takes. Wherein, the progress of NATHEALTH is shared with Dr. Reddy, while he shares guidance for the future of the Federation.
- This time as well, pertinent subjects relevant to NATHEALTH's key agenda items were discussed in the said meeting.

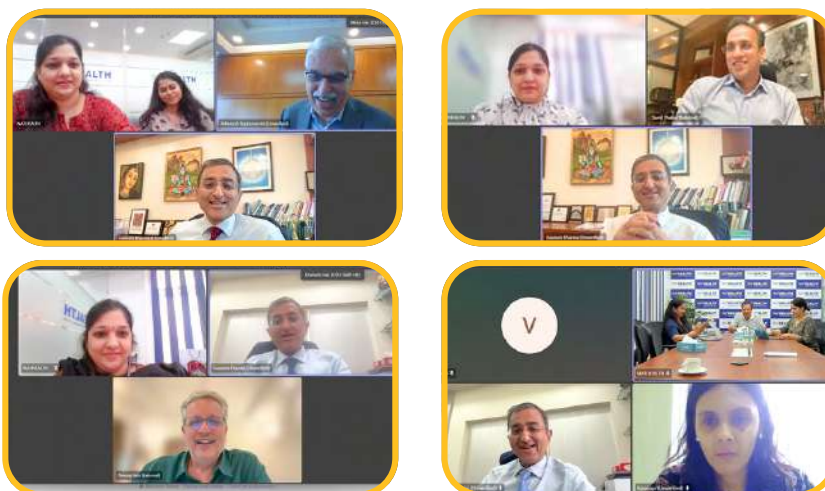


In-House Progress

Mr. Gautam Khanna joins the NATHEALTH Foundation Board

The NATHEALTH Foundation is delighted to announce the appointment of Mr Gautam Khanna to its Board. A distinguished industry leader and General Council Member of NATHEALTH, Mr. Khanna brings with him a wealth of expertise in healthcare operations, strategic leadership, and cross-sectoral partnerships. His appointment marks a significant step forward in the Foundation’s ongoing efforts to build a resilient, inclusive, and innovation-led healthcare ecosystem in India.

Mr. Khanna engaged with various Foundation Leaders to discuss the way forward and assured of his continued support for the various Programs under the Foundation.



Mr. Gautam Khanna held productive meetings with Dr. Ashutosh Raghuvanshi (Top L), Mr. Sunil Thakur (Top R), Mr. Neeraj Jain (Bottom L), and the NATHEALTH Secretariat (Bottom R)

Welcoming Mr. Prashant Sharma into the new Governing Council

NATHEALTH is pleased to welcome **Mr. Prashant Sharma**, MD, Charnock Hospitals Private Limited into the newly-elected Governing Council (GC) member for the next two years. His leadership will guide NATHEALTH to even greater heights, and NATHEALTH is confident that his expertise and vision will drive the Federation’s success.

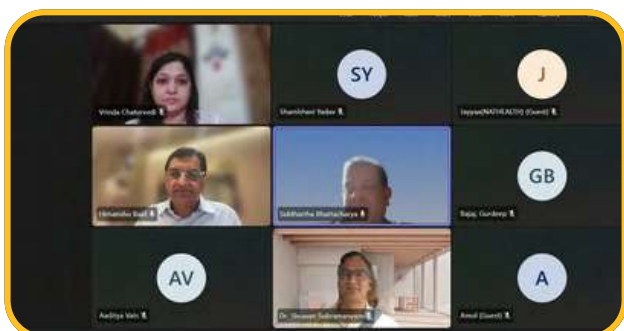
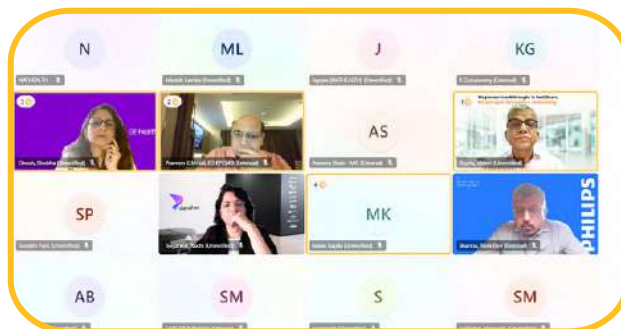


NATHEALTH Welcomes its New Members

Talent Shark HR Consultancy	Ms. Jannat Singh / Mr. Sanjeet Singh	Founder & Managing Director / Senior Director	Consultancy
Rewind Healthcare Pvt. Ltd. (Nivaan Care)	Mr Nivesh Khandelwal	Co-founder & CEO	Healthcare Provider
Nishith Desai Associate	Dr Milind Antani	Lead, Pharma, Life Science and Healthcare Practice	Consultancy
GMVT Technologies Pvt. Ltd.	Ms Anamika Sikri	Chief Operations Officer	Medical Tourism
Skilled IQ Educational Trust	Dr. Anjan Bhattacharya	Trustee	Medical Education
Saroj Super Speciality Hospitals (run By Ganesh Das Chawla Charitable Trust)	Dr. Sudhir Bahl	Senior Advisor	Healthcare Provider

In-House Progress

NATHEALTH MedTech Forum Meetings



The NATHEALTH MedTech Forums met to discuss the core priorities and key focus areas for the MedTech sectors. The discussions mainly revolved around:

- Expanding access to care in tier II and III cities through refurbished medical devices
- Capacity building via training programs for new MedTech devices in smaller cities
- Timely price revisions and navigating changes in GST and duty structures
- Implementations of UCPMPs and PRIP schemes of ₹5000 crore
- Insurance coverages for new MedTech devices
- Streamlining compliances, exploring regulatory frameworks for AI, and government engagements on compliance reports
- Strategically leveraging domestic demands, affordability, and global export opportunities
- Harnessing software as R&D drivers for global competitiveness
- Strengthening Brand India for MedTechs
- Social media amplifications of MedTech innovations and navigating tariff impacts
- Pathways for new-age diagnostics

NATHEALTH Treasurer Meetings

NATHEALTH held its Treasurer meetings to understand the strategy for the new year. The team discussed key focus areas and the thematic areas that need further push and support from the Treasurer.



In-House Progress

NATHEALTH Providers Forum Meetings

NATHEALTH held two crucial meetings of its Providers Forum to discuss pertinent topics such as Heal in India Initiative, Health Insurance & the broader Health Ecosystem, Long-term financing options for healthcare, Swasth Nari Sashakt Parivar Abhiyaan Campaign, Progress on NATHEALTH Report - Streamlining Compliance in Healthcare Sector, Current challenges & potential solutions, and more.

One of the key participants of the recent meeting was **Dr. Abhay Sinha**, Director General, Services Export Promotion Council (SEPC), Ministry of Commerce & Industry, Government of India. Other combined participants (of both the meetings) included NATHEALTH leadership and stakeholders like Ms. Ameera Shah, Dr. Harsh Mahajan, Mr. Varun Khanna, Mr. Gautam Khanna, Dr. Sameer Gupta, Dr. Vivek Desai, Mr. Daljit Singh, Mr. Vivek Shrivastava, and the NATHEALTH Secretariat.






NATHEALTH Diagnostic Forum Meeting

NATHEALTH held its Diagnostic Forum Meeting to discuss challenges and opportunities in the sector. The forum highlighted policy priorities, innovation, and quality standardization. It concluded with a roadmap to strengthen diagnostics as a core pillar of healthcare.



NATHEALTH Member Survey - Key Results

NATHEALTH conducted a member 360° study through Bain & Co., wherein the Federation discovered three key findings that will lay the foundation of the Federation's work this year:

-  The need to sharpen focus on core NATHEALTH priorities.
-  Identify and create a list of short and mid-term impact areas.
-  Drive engagement through smaller, sector focused member groups.

In-House Progress

NATHEALTH Senior Care, Home Care, and Education Forum Meetings

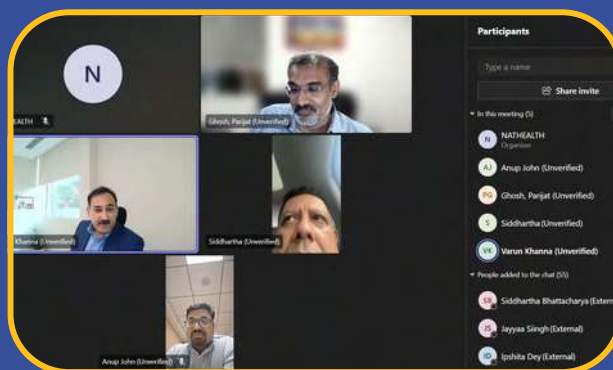
NATHEALTH held a virtual meeting to discuss key thematic areas across the Senior Care Forum, Home Care Forum, and Education Forum. The meeting was attended by Ms. Ameera Shah, Mr. Himanshu Baid, Dr. Gaurav Thukral, Dr. Hari Thallapalli, Dr. Karthik, Dr. Ravi Gaur, Mr. Hitesh Sardana, Mr. Jagjit Singh, Mr. Prabhdeep Singh, Mr. Shawnn Coutinho, Mr. Suraj Sharma, Mr. Vaibhav Tewari, Mr. Vikram Verma, and the Secretariat team.

The discussions focused on establishing an accreditation framework, reviewing updates on policy recommendations, advancing workforce skilling and training, and exploring strategies for public-private partnerships and collaborations.



Discussion on Health Savings Accounts (HSAs)

A kick-off meeting regarding the importance of Health Savings Accounts (HSAs) was held, wherein Mr. Parijat Ghosh, Mr. Varun Khanna and Mr. Siddhartha Bhattacharya discussed key strategic steps to help individuals save for medical expenses while enjoying tax benefits.



NATHEALTH Secretariat welcomes Jyotsana Saluja, Marketing & Communications Specialist, to the Team

With over eight years of experience in healthcare communications, Jyotsana has consistently led high-impact public relations and advocacy initiatives across the healthcare and pharmaceutical landscape. Her work spans strategic media engagement, stakeholder mapping, thought leadership development, and multi-channel campaign execution, with a strong focus on building meaningful narratives that influence policy and public perception.

Jyotsana has worked closely with leading pharmaceutical brands and healthcare organizations, spearheading key national-level campaigns that spotlight patient needs, strengthen public health messaging, and drive awareness on issues such as rare diseases, mental health, immunization, and digital health.



A firm believer in the power of storytelling in healthcare, Jyotsana continues to leverage her expertise to shape narratives that inspire trust, enable access, and improve outcomes.

In-House Progress

NATHEALTH Secretariat welcomes Shambhavi Yadav, Executive Assistant – Operations Executive, to the Team

Shambhavi Yadav is a dynamic professional with a postgraduate background in HR and over 4 years of diverse experience across Executive Assistance, B2B Coordination, and Corporate HR functions. Demonstrated expertise in managing CXO-level engagements, cross-functional scheduling, and ensuring high-level organizational efficiency. Known for effective stakeholder communication, meticulous planning, and an adaptable approach across fast-paced environments.



Key specializations include: Coordinating with senior leadership, managing high-priority meetings and travel, supporting project deliverables, maintaining confidential records, and providing end-to-end administrative and operational support. She is experienced in working with industry stakeholders, vendors, and internal teams, to ensure seamless execution of initiatives.

NEWS & MEDIA

April-September 2025

TOTAL COVERAGE

141

(April-September 2025)

MEMBER ARTICLES

3

(April-September 2025)

KOL ARTICLES

6

(April-September 2025)

KEY TOPICS COVERED

Reduction of compliance burden
Ayushman Bharat
Impact of low quality testing in healthcare
Medical Value Travel (MVT)
Making diagnostics reach the last mile

News & Media

Media presence as the unified voice of healthcare

NATHEALTH Elevates Metropolis Chair Ameera Shah as next president

Ameera Shah, who previously served as the Senior Vice President of the healthcare industry body, will now succeed Ashay Sol, Chairman and Managing Director, Max Healthcare Institute Ltd, as the new President of NATHEALTH.

Now EMERITUS NATHEALTH, has appointed Ameera Shah, Patron and Executive Chairperson of Metropolis Healthcare, as the body's new President for FY 2025-26.



Metropolis Healthcare Chairperson Ameera Shah Takes Over As NATHEALTH President

Ameera Shah succeeds Ashay Sol, Chairman and Managing Director, Max Healthcare Institute Ltd, NATHEALTH said.

PTI
30 Mar 2025, 10:41 PM IST



The Talking
Every Friday!

Universal cover and care for a healthy population

BY INVITATION

SUNIL THAKUR

Healthcare is a cornerstone of a country's economic growth, as it influences the well-being of its people and the productivity of its workforce. In India, a dollar spent on healthcare can generate returns of up to three dollars.

An efficient healthcare system is primarily driven by two critical elements: building a strong healthcare infrastructure, and ensuring access to reliable insurance to fund the medical needs of individuals.

Healthcare infrastructure includes the physical, organisational and technological resources needed to deliver medical services. India has made notable strides in healthcare, but it still faces challenges in providing high-quality, equitable healthcare to all citizens.

Higher allocation to public health spending is a key factor in improving healthcare infrastructure. India's spend is alarmingly low, at about 2.2 per cent of GDP, compared to the global average of 6 per cent.

Augmenting Capacity

To start with, focused investment is needed in three crucial areas: expanding hospital bed capacity; enhancing primary healthcare infrastructure; and improving clinical education to address the shortage of healthcare professionals. Currently, India has only 0.79 government hospital beds per 1,000 people, far below the global average of 2.7 beds.

To meet the National Health Policy 2017 recommendation of two beds per 1,000 people, India needs an additional 2.4 million beds. Increased healthcare spending would improve care and stimulate economic growth by creating jobs in the sector.

The country's primary healthcare infrastructure also needs urgent attention. India has numerous public health centres but many are under-resourced and lack essential equipment and trained personnel. Lastly, the shortage of healthcare professionals persists despite initiatives to increase medical seats. By expanding medical school capacity and enhanc-

INSURE WELL Universal healthcare entails making it affordable

ing education quality, India can produce a more skilled workforce to meet growing healthcare needs.

MISSING MIDDLE

There is a need for insurance for the "missing middle". True universal healthcare entails making it affordable, especially for the "missing middle"—the 60 per cent of India's population that lacks financial protection for healthcare. This group of roughly 400 million people falls between those covered by government schemes like Ayushman Bharat and those with private insurance.

To address this gap, the government must collaborate with the private sector to design low-cost insurance products, coupled with tax incentives and subsidies.

ROLE OF CSR

Other measures that can usher in improved health infrastructure and insurance access include setting up a dedicated healthcare account for corporate social responsibility (CSR), to pool unlimited CSR money at the year-end, steering small and medium-sized enterprises (SMEs) and large corporates to contribute to health insurance programmes, similar to their contributions to provident fund accounts, and creating a separate allocation for health insurance within the health and education cess charged as part of direct tax.

These measures will go a long way in ensuring that India progresses on the back of a healthy and more productive population.

—Sunil Thakur, Chairman, NATHEALTH Foundation, and former, Quality Capital Views as a person

NatHealth urges stronger PPPs to meet India's growing healthcare demands

NATHEALTH also underscored the potential of digital health to increase efficiency and improve healthcare access.



Update
Ameera Shah Appointed as NATHEALTH President for FY 2025-26
#Leadership #Appointment #President #Industry #Healthcare #Metropolis #Hospital #Equality

Read More
<https://bit.ly/3GZKXTR>

Ameera Shah Appointed as NATHEALTH President for FY 2025-26



VOICE OF HEALTHCARE's Post

VOICE OF HEALTHCARE
24,917 Followers

Update
Ameera Shah Appointed as NATHEALTH President for FY 2025-26
#Leadership #Appointment #President #Industry #Healthcare #Metropolis #Hospital #Equality

Read More
<https://bit.ly/3GZKXTR>

Ameera Shah Appointed as NATHEALTH President for FY 2025-26




Instagram Post

Insights

Insights views 886,946,915
Ameera Shah has been appointed as the President of NATHEALTH - Healthcare Federation of India for FY 2025-2026.

Ameera Shah as the new leadership and Dr. Sangita Sahay as Senior Vice President, Vishal Sharma as Secretary and Dr. Anil Gaurav as Treasurer.

Click to read
<https://www.instagram.com/vohealthcare>



By invitation . Universal cover and care for a healthy population

An efficient healthcare system depends on strong infrastructure and access to reliable insurance

By Sunil Thakur
Updated on Mar 22, 2023 at 11:12 PM



Hospitals - 2 Min Read

Corporate Hospitals Can't Join Ayushman Until Scheme Is Viable: NATHEALTH

During a media interaction on the sidelines of an event, the NATHEALTH top board stated, "Most corporate hospitals are an urban phenomenon where the cost structure is slightly different, and until the Ayushman Bharat scheme becomes viable for them, they will be unable to participate."

Abhijeet Singh • ETHealthWorld
Updated On Mar 19, 2025 at 05:38 PM IST

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New Delhi: Amid the mounting pressure on

Over 600 private hospitals have opted out of Ayushman Bharat since 2018

Private hospitals have opted out of Ayushman Bharat since 2018



Several reports have not only confirmed that private hospitals have opted out of Ayushman Bharat since 2018, but also the reasons behind it.

Sankar Kumar Dasgupta
Updated On Mar 23, 2025 at 12:04 PM IST

Pvt hospitals want change in National Building Code as country needs '4-5 million more hospital beds'

Builder to COEP, Hyderabad, has a consortium of private players, who have petitioned to relax height of building from 45 m to 60 m for adding additional 3-4 floors.



New Delhi: A group of India's top private hospitals, including corporate ones, are pushing for changes in the National Building Code (NBC) with an eye on the rising heights of multi-story buildings. According to the group, thousands of additional beds can be built.

Business Standard

NatHealth urges stronger PPPs to meet India's growing healthcare demands. @AnjaliS92692729 reports

#NatHealth #Healthcare #HealthSector



From business-standard.com

12:21 PM - Mar 20, 2025 - 1,066 Views

Challenges in the MedTech Sector and Strategies to Enhance Business Growth in India

Given the high cost and complexity of achieving certifications like FDA clearance or CE marking approvals, would it be possible to explore ways to support smaller organizations in managing these challenges? Perhaps there could be opportunities for regulators to simplify processes or enhance international collaboration, which would provide significant relief to the industry and foster innovation.

Ansh Bafna • ETHealthWorld
Updated On Mar 23, 2025 at 02:12 PM IST

'Over 600 pvt hospitals have opted out of Ayushman Bharat since 2018'

Several reports have not only confirmed that private hospitals have opted out of Ayushman Bharat since 2018, but also the reasons behind it.



BACKING OUT
Several reports have not only confirmed that private hospitals have opted out of Ayushman Bharat since 2018, but also the reasons behind it.

News & Media

Media presence as the unified voice of healthcare



J. V. R. Prasad Rao
Updated On May 28, 2025 at 07:36 AM IST



Saroj, a patient from a remote area, travels 30-60 km to the nearest diagnostic facility just to get a basic test done. He spends an entire day, pays ₹200-350 on travel, and makes two trips—first to submit the sample and then to collect the report. In the process,

As diagnosis play a central role in disease prevention, diagnosis, and monitoring, ensuring quality and compliance is not optional—it's essential to strengthen quality and compliance of the industry.



This article is authored by NK Ganguly, former director general, Indian Council of Medical Research (ICMR).



TB (AFP)

Ramesh, a 32-year-old construction worker, first visited his local clinic when he was having persistent cough and it In situations like Ramesh's, the need is not for centralised,

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NATHEALTH Secretary General Mr. Siddhartha Bhattacharya moderated a panel discussion on opportunities in healthcare in Northeast India in the esteemed presence of Ms. Anupriya Patel, Hon'ble Minister of State (Health) & Hon'ble Minister of ...more



Disastrous diagnostics

All States must enforce Clinical Establishments Act

By JVR Prasad Rao

Updated - May 27, 2025 at 09:18 PM



Improving diagnostics is key to ensuring equitable healthcare | Photo Credit: Mayur Kulkarni

Saroj, a patient from a remote area, travels 30-60 km to the nearest diagnostic facility just to get a basic test done. He spends an entire day, pays ₹200-350 on travel, and makes two trips

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Prof. NK Ganguly - Editor-in-Chief
Published On Jun 10, 2025 at 8:15 AM IST



Diagnosics are not just support tools; they are central to effective healthcare delivery. Without timely, accurate testing, even the best clinical decisions can fail.

Ramesh, a 32-year-old construction worker, first visited his local clinic when he was having persistent cough and it refused to go away. For over two months, he had been suffering from coughing, recurring fever, and unexplained weight loss.



NATHEALTH - Healthcare Federation of India
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The article authored by JVR Prasad Rao, Former Health Secretary and Former UN Secretary General's Special Envoy on AIDS, highlights acute need for quality diagnostic services, lack of standards, outdated equipment, and limited access to ...more

Disastrous diagnostics

All States must enforce Clinical Establishments Act



News & Media

Media presence as the unified voice of healthcare

Hindustan Times

Human cost of poor-quality testing in India
By NK Ganguly

This article is authored NK Ganguly, former director general, Indian Council of Medical Research (ICMR).

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Government

High Quality Diagnostics: First Step to Achieve Safe, Efficient Healthcare

Strengthening diagnostic infrastructure and governance is not just about improving care quality. It's about building trust, reducing healthcare costs, and enabling early, life-saving interventions. Without it, the goal of equitable, efficient healthcare for all remains distant.

businessline.

Disastrous diagnostics
All States must enforce Clinical Establishments Act

Saroj, a patient from a remote area, travels 30-60 km to the nearest diagnostic facility just to get a basic test done. He spends an entire day, pays 200-350 on travel, and makes two trips — first to submit the sample and then to collect the report. In the process, he loses a day's wages and waits 24-36 hours for the results, delaying timely treatment.

ThePrint

Pvt hospitals want change in National Building Code as country needs 4-5 million more hospital beds

In letter to DGHA, NATHEALTH, a consortium of private players, seeks NBC provision tweaked to relax height of hospitals from 45 to 60m for adding additional 3-4 floors

EXPRESS HEALTHCARE

The case for taller hospitals

While most of expression allows hospitals to maximize the utilization of land, ultimately bringing down the cost of healthcare delivery, do we have strong enough monitoring mechanisms to check that enhanced safety norms are being followed as hospitals add more floors?

Government

When Diagnostics Fail: The Human Cost of Poor-Quality Testing in India

Ramesh, a 32-year-old construction worker, first visited his local clinic when he was having persistent cough and it. In situations like Ramesh's, the need is not for centralised,

EXPRESS HEALTHCARE

NATHEALTH Foundation welcomes Gautam Khanna to its Board

NATHEALTH Foundation has announced the appointment of Gautam Khanna to its Board of Directors. Khanna is a General Council Member of NATHEALTH and has experience in healthcare operations, strategic leadership, and cross-sector partnerships.

Healthworld.com

Gautam Khanna joins NATHEALTH board

NATHEALTH Foundation has announced the appointment of Gautam Khanna to its Board, effective March 19, 2025.

NATHEALTH - Healthcare Federation of India

Disastrous diagnostics
All States must enforce Clinical Establishments Act

NATHEALTH - Healthcare Federation of India

NATHEALTH Secretary General Mr. Siddhartha Bhattacharya moderated a panel discussion on opportunities in healthcare in Northeast India in the esteemed presence of Ms. Anupriya Patel, Hon'ble Minister of State (Health) & Hon'ble Minister of ...more

News & Media

Media presence as the unified voice of healthcare

PM to launch women, child health campaign on Sept 17

KAVITA BAJELI-DATT @NewDelhi

PRIME Minister Narendra Modi will launch a special campaign, which aims to strengthen healthcare services for women and children, on September 17. As part of the nationwide 'Swasth Nari Sashakt Parivar Abhiyaan', as many as 75,000 health camps will be organised at all the healthcare facilities, including Ayushman Arogya Mandirs and Community Health Centres (CHCs).



Government's vision of inclusive healthcare, he said.

The special campaign, which is being launched on PM Modi's birthday, is aimed at addressing the healthcare needs of women and children. The campaign will conclude on October 2, the birth anniversary of father of the nation, Mahatma Gandhi. Taking to X, Union Health Minister JP Nadda, said: "This initiative aims to strengthen healthcare services for women and children across India, ensuring better access, quality care, and awareness."

These camps will provide essential services specifically designed to address the healthcare needs of women and children, supporting the gov-

ernment's vision of inclusive healthcare, he said.

"In addition, Poshan Maah will be observed at all Anganwadis to promote nutrition, health awareness, and overall well-being. Together, these measures aim to build healthier families and empowered communities across the country," he posted. He also appealed to all private hospitals and healthcare stakeholders to come forward and be an integral part of this Jan Bhagidauri Abhiyan.

"With 'India First' as our inspiration, let us strengthen our collective efforts for Viksit Bharat." The special campaign was hailed by various medical organisations and bodies. Aameera Shah, president,

NATHEALTH, a healthcare federation representing the private sector and executive chairperson, Metropolis Healthcare Ltd, said, "The launch of the Swasth Nari Sashakt Parivar Abhiyaan is yet another landmark step to ensure that women and children across the country have access to quality healthcare, better nutrition, and greater awareness."

"By strengthening the foundations of family health, this initiative will not only empower women but also build healthier, more resilient communities. Focused attention on antenatal and prenatal care, nutrition, regular health screening, and mental as well as geriatric health will be critical in maximising its impact. By combining better access, nutrition, and awareness, this Abhiyaan has the potential to truly transform community health across India," she said.

Welcoming the special campaign, Federation of All India Medical Association (FAIMA), known as FAIMA Doctors Association, requested all the doctors, both private and government, to support the cause.

Prices of diagnostic tests unlikely to change much

The GST Council's decision to reduce the tax slabs on medical devices, diagnostic kits and reagents to 5 per cent is unlikely to translate into a reduction in test prices, according to industry players.

Aameera Shah, president of industry body Nathealth, and promoter and executive chairperson of Metropolis Healthcare said: "The diagnostic service provider incurs around 80% of the cost of a test... When there is a 13 per cent fall in price of reagents, the effective overall benefit is around 2 per cent."

BS REPORTER

Medicine bills could see a 6-7% decline

THUMBS UP: Healthcare representatives hail pragmatic move

By Kavita Bajeli-Datt

PT Jyoti Datta

Medicine bills are set to see a dip, with GST being brought down to 5 per cent on all medicines and medical devices including glucometers and thermometers among others.

GST has been exempted on 36 specified essential cancer and rare disease drugs. This is likely to bring down medical bills by about 6-7 per cent. Sushil Suri, Chairman and Managing Director at Morepen Labs, a company specialising in pharmaceutical and medical devices said on Thursday.

The new stocks will reflect the reduced prices, he said. But since companies keep 60/90-day stocks with distributors and so on, it will depend on how companies are allowed to clear out that inventory.

POSHAN MAH: Focusing on thermometers and blood glucose monitoring systems (glycometry) and strips, for example, he said people will not have to reflect their health as these are essential daily requirements.

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Medicine bills could see a 6-7% decline

G Naga Sridhar
PT Jyoti Datta
Hyderabad/Mumbai

Medicine bills are set to see a dip, with the GST being brought down to 5 per cent on all drugs and medical devices, including glucometers and thermometers.

The GST has been exempted on 36 specified essential, cancer and rare disease drugs. This is likely to bring down medical bills by 6-7 per cent. Sushil Suri, CMD, Morepen Labs, told *businessline*.

New stocks will reflect the reduced prices, he said, but since companies keep 60/90-day stocks with distributors and so on, it will depend on how companies are allowed to clear out that inventory, he said. **p9**

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Business News • Industry • HealthCare/Stocks • Pharmaceuticals • GST cut on drugs, medical devices to provide relief to patients | Industry 09

GST cut on drugs, medical devices to provide relief to patients: Industry players

PTI - Last Updated: Sep 04, 2025, 04:50:00 PM IST

Synopsis
The government is reducing GST on medicines and medical devices. Lifesaving drugs are exempt. This action will help patients and families. It will also make healthcare more affordable. Sudarshan Jain and Anil Malvi welcome the changes. Aameera Shah and Shobana Kamoreni also support the move. Homarshu Baid says it will improve access to medical technologies.

TARIFF WAR PRESSURE EASED BY GST 2.0

New Delhi, The government's move to cut GST on medicines and medical devices while exempting lifesaving drugs from the levy is a bold step that will bring direct relief to patients and families while significantly reducing financial strain on them, pharmaceuticals and healthcare industry players said on Thursday.

Most
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MVT: Building the promise of Heal in India

By CK Mishra

Updated on: Aug 05, 2025 06:48 pm IST

This article is authored by CK Mishra, former secretary, ministry of health and family welfare, government of India.

PREMIUM

Medicine bills could see a 6-7% dip, say healthcare representatives

Medical consumables like thermometers and glucometers also cheaper; pharma leaders say new stocks will reflect lower rates soon

By PT Jyoti Datta & G Naga Sridhar
Updated - September 04, 2025 at 07:27 PM



GST on essential medicines down from 12% to 5% or nil
Medicine bills are set to see a dip, with GST being brought down to 5 per cent on all

THE NEW INDIAN EXPRESS

NATION WORLD STATES OPINIONS CITIES BUSINESS SPORT GOOD NEWS MOVIES PHOTOS

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PM Modi | PT Jyoti Datta

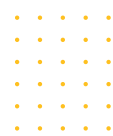
Kavita Bajeli-Datt

Updated on: 08 Sep 2025, 8:45 pm / 2 min read

NEW DELHI: Prime Minister Narendra Modi will launch a special campaign, which aims to strengthen healthcare services for women and children, on September 17.

News & Media

Media presence as the unified voice of healthcare



In a panacea for patients, GST slashed on life-saving drugs, medical equipment

Tax benefits have also been extended to a broad spectrum of healthcare products. The GST on all other drugs and medicines has been reduced from 12% to a more affordable 5%.

Priyanka Sharma
Published • 4 Sep 2025, 01:31 AM IST

New Delhi: In a landmark decision to make healthcare more affordable for millions of Indians, especially patients battling long-term and critical

डायग्नोस्टिक टेस्ट की कीमतों में बदलाव नहीं

सोहिनी दास
मुंबई, 4 सितंबर

जहाँ चिकित्सा उपकरणों, डायग्नोस्टिक किट और रीएजेंट्स पर कर को मौजूद 12 और 18 प्रतिशत दर को घटाकर 5 प्रतिशत करने का जोएसटी परिवर्तन का फैसला स्वागत किया जा रहा है, वहीं प्रमुख डायग्नोस्टिक कंपनियों का मानना है कि इसके कारण परीक्षण की कीमतों में ज्यादा बदलाव नहीं होगा।

उद्योग संगठन नैटहेल्थ की अध्यक्ष और मेट्रोपॉलिस हेल्थकेयर की प्रमोटर एवं कार्यकारी अध्यक्ष अमोरा शाह ने बताया कि अगर डायग्नोस्टिक परीक्षण की लागत 100 रुपये है तो डायग्नोस्टिक सेवा प्रदाता द्वारा बचन की जाने वाली लागत लगभग 80 रुपये होगी। उन्होंने कहा, 'इसमें से रीएजेंट्स और रसायनों की लागत लगभग 20 रुपये है और 60 रुपये अन्य लागत है। जब रीएजेंट्स की कीमत में 13 प्रतिशत की गिरावट आती है तो कुल मिलाकर प्रभावी लाभ लगभग 2 प्रतिशत या उससे भी कम होता है।' इसलिए, मरीज पर इसका ज्यादा असर नहीं होगा। शाह ने कहा कि मूल्य तय करने के लिए कंपनियों अलग अलग रफ़नीति अपन सकती हैं। कुछ इस कर बदलाव का लाभ मरीजों को दे सकती हैं तो कुछ अपना मार्जिन बढ़ाने में इसका इस्तेमाल कर सकती हैं और कुछ अपने इन्फ्रास्ट्रक्चर आदि को बेहतर करने में भी निवेश पर जोर दे सकती हैं।

महाजान समर्थन पैरेड लैब्स के संस्थापक और अध्यक्ष तथा फिक्की स्वास्थ्य सेवा समिति के अध्यक्ष डॉ. रम्य महाजान ने बताया कि उन्हें उम्मीद है कि उपकरण मटेरियल सेवा अनुबंधों पर भी जोएसटी दरों को 18 फीसदी से घटाकर 5 फीसदी कर दिया जाएगा।

TAX CUTS ON KEY MEDICINES TO EASE TREATMENT BURDEN: EXPERTS

Rhythmia Kaul
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NEW DELHI: The reduction of Goods and Services Tax (GST) rates on various essential drugs, including key drugs for treatment of cancer, rare diseases, and severe chronic conditions, will help ease the treatment burden and benefit patients in the long run, experts said.

"The government's decision to exempt life-saving and cancer medicines from GST is a step that will bring direct relief to patients and their families. Equally, the reduction in GST on a wide range of medicines from 12% to 5% will help ease the overall treatment burden and make essential therapies more affordable," Sudarshan Jain, secretary general, Indian Pharmaceutical Alliance, said.

The GST Council on Wednesday slashed taxes from 12% to nil for 33 lifesaving drugs and medicines and from 5% to nil on 3 life-saving drugs and medicines used for treatment of cancer, rare diseases and other severe chronic diseases. The Centre prescribed a 5% rate for all medical devices and instruments used in medical, surgical, and dental practices, lowering the cost of health care delivery for hospitals, diagnostic centres, and clinics, and encourage wider adoption of modern diagnostic tools, particularly in tier-2 and tier-3 cities.

Ameera Shah, president, NATHEALTH, and executive chairperson, Metropolis Healthcare Ltd, said, "By easing costs and improving affordability, the measure will enhance access to quality healthcare services, support early disease detection, and bring greater consistency by standardising GST rates across preventive, curative and rehabilitative care."

Nathealth welcomes PM's announcement on GST reforms; Calls for standardised GST at 5% and input credit for healthcare

According to a study jointly conducted by NATHEALTH and ET across India, embedded taxes amount to an estimated 5.5-6 per cent of providers' total revenues, a hidden cost that ultimately increases the cost of care for patients.

GST cut on drugs and medical devices to provide relief to patients: Industry players

NEW DELHI: The government's decision to slash GST on medicines and medical devices will bring relief to patients and families while reducing their financial burden.

Industry leaders noted that the reform will provide affordability, extend access to quality healthcare, and align with the government's vision of better health for all.

Organisations of Pharmaceutical Producers of India (OPPI), Director General and Medical Officer (DGMO) described the reform as "timely and comprehensive," being met that 55 essential drugs have moved from 12 per cent GST to nil, while three critical medicines for cancer, rare diseases, and severe chronic conditions have shifted from 5 per cent to nil. It will also reduce taxes on medical devices, diagnostic kits, surgical devices, and healthcare appliances.

Healthcare providers will make their services more accessible and affordable.

"This move reduces the GST burden, improves patient well-being, and strengthens India's journey towards universal health coverage," stated NATHEALTH President and Metropolis Healthcare Executive Chairperson Ameera Shah.

Shah said standardising GST rates would support preventive, curative, and rehabilitative care. "By easing costs, the reform will enhance access to quality healthcare services, support early disease detection, and ensure consistency across the healthcare ecosystem," she said.

Ameera Shah, President, NATHEALTH, and Executive Chairperson, Metropolis Healthcare, said, "The government's decision to slash GST on medicines and medical devices is a step that will bring direct relief to patients and their families. Equally, the reduction in GST on a wide range of medicines from 12% to 5% will help ease the overall treatment burden and make essential therapies more affordable."

The Future Is Point Of Care: Making Diagnostics Reach The Last Mile

As per the leading industry association, despite its scale and importance, the sector has not fully benefited from India's most transformative tax reform, the GST.

NATHEALTH welcomes GST reforms; Calls for standardised GST at 5% and input credit for healthcare

As per the leading industry association, despite its scale and importance, the sector has not fully benefited from India's most transformative tax reform, the GST.

NATHEALTH Welcomes GST Reforms; Seeks 5% Standard Rate, Input Credit For Healthcare

According to a study jointly conducted by NATHEALTH and ET across India, embedded taxes amount to an estimated 5.5-6% of providers' total revenues. In addition, the already existing the cost of care for patients. The study further shows that embedded taxes actually increased the GST rates for hospitals, they rose from 4.5% in the pre-GST period (2014-17) to 5.7% in the GST period (2018-19 to 2023-24), while for diagnostic laboratories and testing centres, the burden climbed from 3.5% to 5.5%.

Laboratory tests will cost less as GST cut from 12% to 5% for the diagnostics sector

The effective is expected to reduce the industry's existing compliance burden, reduce testing-related expenses, and improve patient access to diagnostic services.

Nathealth lauds Prime Minister Narendra Modi's GST reforms; calls for standardised GST at 5% and input credit for healthcare

Our Bharat, Bangalore
Tuesday, August 19, 2025, 11:55 AM (IST)

Nathealth, the apex body representing the Indian healthcare industry, has welcomed Prime Minister Narendra Modi's recent announcement on reforming GST across India, calling it timely, appropriate, and well-aligned with the framework. It has recommended that GST rates for healthcare should be standardised at 5%, and wherever GST input payments are applicable, providers should be permitted to claim input credit.

Healthcare today is one of India's largest and fastest-growing sectors, contributing significantly to the economy and addressing unprecedented levels of foreign investment. Yet, despite its scale and importance, the sector has not fully benefited from India's most transformative tax reform, the Goods and Services Tax (GST). While GST reform has brought efficiency and cost advantages across many industries, healthcare has remained largely untouched. This has resulted in a complex web of taxes, making it difficult for providers to manage their financial obligations and depriving patients of the ability to claim input tax credit on essential inputs ranging from medical equipment and consumables to contractual lab, maintenance and critical services.

According to a study jointly conducted by Nathealth and ET across India, embedded taxes amount to an estimated 5.5-6% of providers' total revenues. In addition, the already existing the cost of care for patients. The study further shows that embedded taxes actually increased the GST rates for hospitals, they rose from 4.5% in the pre-GST period (2014-17) to 5.7% in the GST period (2018-19 to 2023-24), while for diagnostic laboratories and testing centres, the burden climbed from 3.5% to 5.5%.



Annexures Central Themes (2025-26)

Providers Theme	
Health Financing	CGHS Price Revision: Advocacy for rational price updates and CPI linked revision for CGHS and all schemes indexed to CGHS.
Governance	Compliance Simplification: Streamline and rationalize compliances, propose a consolidated list of 25-30 key compliances. Oversee implementation of the NATHEALTH-EY compliance report recommendations.
Health Financing	Sustainability and Growth: Focus on growing equity in healthcare, re-position healthcare as a critical sector for India's future.
Health Financing	Insurance Partnerships: Collaborate with insurers to improve processes, address issues of disallowances and float usage.
Delivery	Medical Value Travel (MVT): Seek government support for easier visa processes, advocate for reduced GST rates.
Enabler	Digital Health Mission: Engage proactively with NDHM for better integration, automation and AI opportunities.
Health Financing	Hospital Stratification: Differentiate strategies for metro cities vs tier 2-3 cities and position PPP/health financing models.
Enabler	Inclusive Representation: Enlist more hospitals across India, brainstorm ways to include smaller players.
Health Financing & Delivery	Quality & Patient Safety: Achieve push towards quality and patient safety including changing the narrative from cost to outcomes & value.

MedTech Theme	
Governance	Refurbished - Access to Care in Tier II/Tier III
Delivery	Capacity Building (Training in Tier II/III cities for new MedTech Devices)
Health Financing	Price Revision - Medical Devices
Governance	UCMPM
Health Financing	Insurance for New MedTech
Governance	QCOs/BIS/STG/FDA/Issues
Governance	Compliances/Regulation (PCPNDT)
Delivery	Social Media amplification of MedTech Innovation

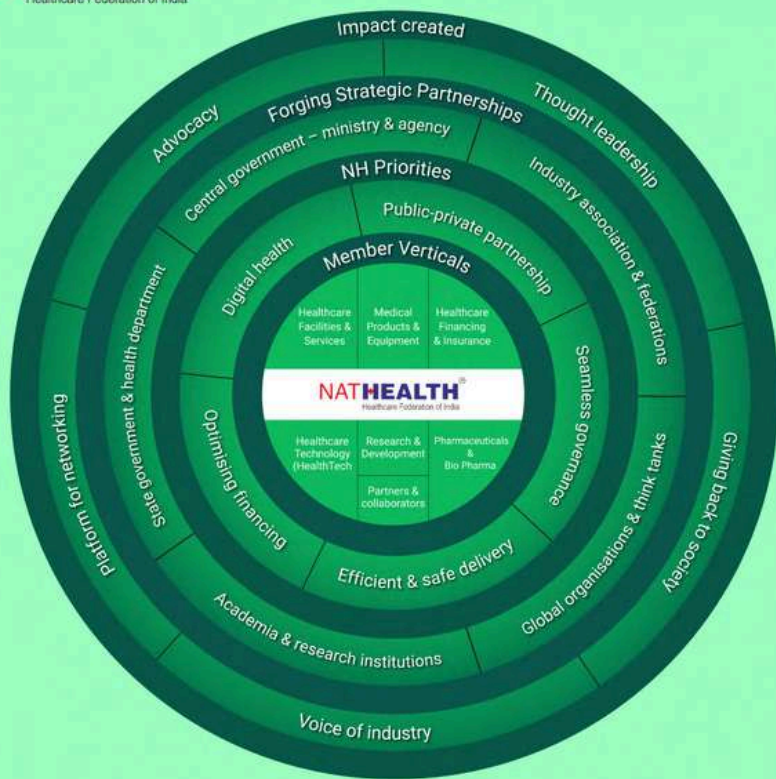
Annexures Central Themes (2025-26)

Diagnostics Theme		
Key Thrust Areas	Digital & Health Financing	Building Trust: Strategies to enhance trust in diagnostics, particularly around public health initiatives around mass screening and preventive health.
	Delivery	Capacity Building: Training personnel in tier 2 and tier 3 cities to improve diagnostics capabilities.
	Governance	Policy Change: Advocating for unified policies, including remote authorization and standardized procedures for authorized signatories in labs.
	Governance	Minimum Quality Standards: Creating patient safety benchmarks to ensure quality and accreditation in the diagnostics industry.
	Digital	Predictive Data Analytics: Generating data for catastrophic illnesses, promoting screening programs, and advocating for minimum standards.
Short-term Priorities	Governance	<ul style="list-style-type: none"> GST and Duty Structure Anomalies: Addressing issues related to GST and duty structure in the diagnostics sector. Regulatory Pathways: Exploring regulatory frameworks for AI and new-age technologies in diagnostics. Organise workshops/sessions on diagnostics issues, such as ABHA ID & AI - Build capacity among smaller providers. Address Medtech sector opportunities: Including reagent rental fees and digital API integration of inventory and stocks.
Long-term Priorities	Health Financing	<ul style="list-style-type: none"> Growing diagnostics space through insurance: Strategies to promote health insurance benefit package inclusion and national health claims exchange integration for automated claims processing. Remote Authorization: Implementing remote authorization to improve diagnostics last mile connect. Industry Research Collaboration: Building collaboration through the Diagnostics Forum.

Senior Care Theme			
Financing	Capacity Building Key Care Givers Therapists Qualified and Nursing Staff	Advocacy on Regulatory Framework	Education and Skilling

Home Care Theme			
Governance	Digital Health	Health Financing	Capacity Building
Align with government priorities/objectives for recognition of HHC companies as part of healthcare.	Digital application on Home Healthcare.	Incorporate coverage for home healthcare treatment in public and private sector insurance.	Capacity Creation.

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At BD, we continue our relentless commitment to a promising future by developing innovative technologies, services and solutions. We help the healthcare community improve safety and increase efficiency with the ultimate goal of *advancing the world of health™*

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